Lassen County Health and Social Services
Public Health Request for Proposals (RFP) 2021-03
Electronic Health Records System (EHR)

Bidder's Conference
November 22, 2021
11:00 a.m.

Present
Lassen County:
Cynthia Raschein, Public Health Director
Jineena Ducasse, Public Health Administrative Assistant

Bidders (via ZOOM):
Brian Campbell and Joel Zangara, Streamline Solutions
Jacqueline Parish, InSync Healthcare Solutions
Bill Dollar, Kings View Professional Services
Daniel Leaf, Cantata Health Solutions
Angelica Eddleman, Credible
Matt Fontaine, Patagonia Health
Matt Lewis, Unidentified Company
Amos Slaymaker, Unidentified Company

Question: How many total EHR users will need access to the system?

Answer: 6 users for the EHR system

Question: Has Lassen County established an estimated budget for this project?

Answer: $90,000

Question: Do you dispense medications and track medications inventory?

Answer: No we do not.

Question: Which other Interfaces (e.g. HIE, Immunization Registry etc.) are a "must" to connect to with the new EHR?

Answer: Will have conversation with IT. We contract with Lab24 and Shasta Lab. We currently use CalRedie, CAIR, CalConnect, Snowflake.

Question: Eligible respondents include public or private non-profit 501(c)(3) entities. All respondents must comply with the criteria listed below under this RFP.1. Respondent must be established as an appropriate legal entity as described in the paragraph above, under state statutes, and must have the authority and be in good standing to do business in California and to conduct the activities described in the RFP.

Does this mean for profit businesses are not eligible?

Answer: No, for profit businesses are eligible.

Question: An organization is not considered eligible to apply unless the respondent meets the eligibility conditions to the stated criteria listed at the time the proposal is submitted.

Is this language going to be adjusted on the RFP?

Answer: Yes, we can fix that.

Question: Can you give us a general overview of your situation? For example... what are you using now, what are the reasons you are for looking for an EHR system, and what services do you provide at the health department?

Answer: We are required to get an EHR due to a COVID-19 grant. The services we provide are pregnancy tests, STD tests, TB tests, COVID-19 tests and vaccinations.

Question: What system does Lassen County currently use?

Answer: Public Health does not currently have one.

Question: How long will the demonstrations be?

Answer: 30 minute demonstrations should suffice.